



# Markscheme

November 2017

Design technology

Higher level

Paper 3

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**Section A**

Question		Answers	Notes	Total
1.	a	<p><i>Answers may include:</i></p> <p>literature search ✓</p> <p>expert appraisal ✓</p> <p>user trial ✓</p> <p>user research /questionnaires / interviews / surveys ✓</p> <p>perceptual mapping ✓</p> <p>environmental scanning ✓</p>	<p><i>Award [1] for identifying each market research strategy that could be used in the development of the Dualit toaster.</i></p>	<p><b>2 Max</b></p>
	b	<p>product development (strategy) ✓</p> <p>modified design targeting an existing market / leading to the development of a product family ✓</p>	<p><i>Award [1] for identifying a strategy used by Dualit by introducing the Dualit toaster in a range of different sizes and colours and [1] for a brief explanation</i></p>	<p><b>2</b></p>

<p><b>c</b></p>	<p><b><i>Just in case (JIC) production strategy:</i></b>                  Dualit keeps a stock of components / parts / finished toasters ✓                  Toasters are created in advance and in excess of demand ✓                  Storage space is needed ✓                  Higher capital investment ✓  <b>[2 max]</b></p> <p><b><i>Just in time (JIT) production strategy:</i></b>                  Dualit will not keep a stock of components / will have very small stocks / will have a limited buffer / will not need storage ✓                  components will be ordered from suppliers when required ✓                  Toasters that are not ordered are not made ✓  <b>[2 max]</b></p> <p>Dualit may see the additional cost of maintaining stock in a JIC strategy to be preferable to the risk of being unable to respond rapidly to sudden fluctuations in demand ✓                  however, they may be left with unsold stock if there is a downturn in the market;                  A JIT strategy allows Dualit to implement lean production ✓                  but they may risk manufacturing delay / delay from suppliers ✓  <b>[2 max]</b></p>	<p><i>Award [1] for each of two distinct points of a JIT production strategy for Dualit up to [2max].</i></p> <p><i>Award [1] for each of two distinct points of a JIC production strategy for Dualit up to [2max].</i></p> <p><i>And award [1] for each of two distinct points comparing the two production strategies for the Dualit toaster up to [2max].</i></p> <p><i>[Max 4] for a generic response that does not refer to the Dualit Toaster.</i></p> <p><b><i>Note to examiners:</i></b> <i>Candidates may use points in reverse.</i></p>	<p><b>6 max</b></p>
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Question		Answers	Notes	Total
2.	a	energy labels allow consumers to compare the energy consumption of products during utilization ✓ to make environmentally friendly/sustainable choices / more cost-effective choices / determine lowest running costs ✓	<i>Award [1] for identifying identifying a benefit to the consumer of providing energy labelling on products such as the Fisher &amp; Paykel Appliances DishDrawer™ and [1] for a brief explanation</i>	2
	b	ecophobe ✓ actively resent the talk of environmental protection / see the environment for use and control of humans / see environmentalists having a negative view of technological progress ✓	<i>Award [1] for identifying the type of customer who doubts claims related to the sustainable performance of products such as a Fisher &amp; Paykel Appliances DishDrawer™ and [1] for a brief explanation</i>	2
	c	the report allows manufacturers to measure the impacts they cause or experience ✓ this allows them to set goals / set sustainable strategies / manage change / build trust with consumers / encourage “green fans” to buy their products / reduce reputational risk / drive innovation / increase efficiency / improve brand loyalty / improve morale / increase transparency / create a competitive advantage in the market / attract capital from green investors ✓	<i>Award [1] for identifying the benefits for Fisher &amp; Paykel Appliances of using sustainability reporting and [1] for a brief explanation</i>	2

	<b>d</b>	<p>take back legislation has implications for designers and manufacturers in terms of material and manufacturing choices ✓</p> <p>for example, this may mean that products have to be designed for ease of disassembly / temporary joining techniques / reduction in the number of parts to be separated ✓</p> <p>or materials have to be chosen according to their ease of recyclability / reuse / reduction in the variety of materials used / dematerialization / reduction in waste ✓</p> <p>or design products to have an extended product life / to overcome functional obsolescence ✓</p> <p>this may require the use of standard (modular) parts to maximise the ability to be maintained, repaired and reconditioned;</p> <p>companies may also need to develop logistical ways to collect their products once obsolete, such as incentivising users to return them ✓</p>	<p><i>Award [1] for each of four distinct points in an explanation of how take back legislation might influence the design and development of products such as the Fisher &amp; Paykel Appliances DishDrawer™.</i></p>	<p><b>4 max</b></p>
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**Section B**

Question		Answers	Notes	Total
3.	a	<p><i>Answers may include:</i></p> <ul style="list-style-type: none"> <li>usefulness ✓</li> <li>effectiveness ✓</li> <li>learnability ✓</li> <li>attitude/likeability ✓</li> <li>efficiency ✓</li> </ul>	<p><i>Award [1] for identifying each usability objective that may have been used in the design of the NeoNurture.</i></p>	<b>2 max</b>
	b	<p><i>Answers may include:</i></p> <ul style="list-style-type: none"> <li>ergonomists ✓</li> <li>medical professionals / doctors / nurses ✓</li> <li>designers ✓</li> <li>local mechanics ✓</li> <li>car part suppliers ✓</li> <li>ethnographers ✓</li> <li>anthropologists ✓</li> <li>psychologists ✓</li> <li>local governments / non-profit organisations ✓</li> <li>manufacturers / engineers ✓</li> </ul>	<p><i>Award [1] for identifying each member of a multi-disciplinary user-centred design team that would be involved in the development of the NeoNurture.</i></p>	<b>2 max</b>

<p><b>c</b></p>		<p>personae are fictional characters that represent the primary target audience of the NeoNurture ✓  they aid the understanding of users / tasks / needs / environments ✓</p> <p>personae are used to build a range of possible real-life scenarios ✓  to explore the design situation in more detail / offer alternative insights / stimulate user experiences / to show empathy ✓</p> <p>personae focus the design development ✓  by adding a layer of real-world consideration to the discussions of the design team ✓</p>	<p><i>Award [1] for identifying one advantage of using personae in the development of the NeoNurture and [1] for a brief explanation</i></p>	<p><b>2 max</b></p>
<p><b>d</b></p>		<p>the intuitive logic (simplicity) of setting and adjusting the temperature / time of the NeoNurture allows the product to be used with little instruction ✓</p> <p>the use of symbols / icons in the interface contributes to its ease of use by overcoming language barriers ✓</p> <p>the appropriate use of mapping allows the user of the NeoNurture to recognise that the dial (control) adjusts the temperature (function) ✓</p> <p>the dial on the screen affords turning to adjust the temperature ✓</p> <p>the bar to the right of the dial provides visual feedback when the user adjusts the temperature /time ✓</p> <p>the user interface of the NeoNurture is well organized which reduces the memory burden for users ✓</p> <p>the user interface of the NeoNurture has been designed so that it limits/constrains user actions that may lead to errors / undesired outcomes (dangerous temperatures) ✓</p>	<p><i>Award [1] for each of five distinct points in an explanation of how the design of the interface of the NeoNurture has contributed to the success of the product</i></p>	<p><b>5 max</b></p>



		<p>all controls of the NeoNurture are visible to users / visible in the dark ✓</p> <p>the large sized numbers used to display temperature /time enhance visibility / minimize errors ✓</p>		
e		<p><b>Research / Research Learning:</b>  research into the premature babies that are going to use this product ✓  so gathering anthropometric data such as their length, reach, weight, etc / gathering information about the levels of oxygen / temperature / airflow required by premature babies ✓  to ensure the environment is optimised for their development ✓</p> <p>research into local resources in developing countries, such as used spare car parts / which car parts can be used ✓  and local skills, such as the expertise of local car mechanics / medical professionals ✓  to enable the manufacturing of a functional / reliable / safe incubator ✓</p> <p>identify users' needs / user experience / personae / scenarios ✓  by directly contacting / involving potential users / empathizing ✓  using a variety of UCD techniques such as focus groups, interviews, questionnaires, analysis of competing products, etc. ✓  <b>[3max]</b></p> <p><b>Concept / Concept Examining:</b>  a UCD team comes up with preliminary solutions to address users' needs ✓  then involves potential end users / experts in the evaluation of concepts using concept models / paper prototypes ✓  to gather in-depth insight of users' perspective / requirements early in the process ✓</p>	<p><i>Award [1] for each of three distinct points in how three of the stages of user-centred design have been considered in the development of the NeoNurture.</i></p>	<p><b>9 max</b></p>

		<p>a UCD team develops usage scenarios / use cases ✓ to deepen their understanding of users' behaviours / requirements ✓ and reflect real user experiences in the design ✓ <b>[3max]</b></p> <p><b>Design:</b> a UCD team develops the design based on continuous user evaluation/ involvement / feedback ✓ using an iterative process ✓ until the NeoNurture is optimised for its end-users ✓</p> <p>a UCD team carries extensive usability testing of mock-ups/ prototypes of the NeoNurture ✓ the result of each test feeds into and refines the next ✓ which means that every aspect of the NeoNurture is examined / revised in detail from its users' point of view ✓ <b>[3max]</b></p> <p><b>Implementation:</b> prior to its launch, end-users / experts need to be involved in the testing of a (high fidelity /final) prototype of the NeoNurture ✓ this will enable the NeoNurture to be as "bug-free" as possible ✓ and ensures it provides the best possible end-user experience/ meets all identified requirements / is accessible ✓</p> <p>end users / local mechanics need to assess a (high fidelity /final) prototype of the NeoNurture in terms of maintenance repair ✓ and the availability of replacement parts ✓ to make sure it has a long product life ✓ <b>[3max]</b></p>		
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		<p><b>Launch:</b> the launch of the NeoNurture needs to be managed so end-users are able to make a smooth transition from existing products (if necessary) ✓ however, the launch does not mean the end of the UCD process ✓ as gathering additional feedback from a range of sources (usability testing, focus groups, competitor comparisons, expert appraisals, etc) is necessary to inform any future development of the product ✓</p>		
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